



## "A la carte" search

**objective:** to bring clients the additional resources necessary for successful recruitment

**methodology:** tailored to the client specificity of the vacant appointment, this is based on the four phases in recruitment, namely: understanding of the need, acquisition of candidates, evaluation of applicants and selection of the best; this intervention necessitates prior knowledge of the company in order for the firm to operate without acting as a brake on the dynamics of recruitment, and thus is part of a longer term collaborative partnership

**key point:** it is possible to intervene in the recruitment process as an expert without actually having control or management of the process, provided one is already familiar with the company and the client's requirements are well expressed

**fees:** these are calculated on the basis of the number of days the consultant spends on the brief and can vary from CHF 5,000 and CHF 25,000, depending on the size of the intervention

**purpose:** an "à la carte" search is recommended when a client has to keep control over a recruitment process for financial, strategic or simply organizational reasons, but does not have all the resources and knowledge at his disposal to do it successfully

### **The fortitude bonus:**

the guarantee that we will provide a service that is of **high quality**, suited to the actual needs of the client and carried out with **nothing hidden**, whether in terms of the contents of the service or the fees payable for it.